



ZESCO LIMITED

REQUEST FOR EXPRESSIONS OF INTEREST TO PREQUALIFY FOR THE SUPPLY AND DELIVERY OF ELECTRIC MOTOR VEHICLES – ZESCO/EOI/057/2026

1. Introduction

ZESCO Limited, a statutory corporation established under the Laws of Zambia whose core mandate is electricity generation, transmission and distribution, plays a vital role in the country's socio-economic development. The company operates a predominantly hydropower-based energy mix, supplemented by thermal and renewable sources.

Within its operations, the Directorate of Distribution and Customer Services relies heavily on fleet availability to support essential activities such as fault response, inspections, and customer service delivery. However, dependence on fossil fuel driven motor vehicles has resulted in exposure to fuel price volatility, high maintenance costs, and environmental challenges.

With improved electricity availability, ZESCO seeks to transition to electric mobility solutions. In this regard, ZESCO has set aside funds to procure ten (10) electric utility vehicles to enhance its operational efficiency and sustainability.

ZESCO now invites Expressions of Interest (EOI) from eligible, qualified and experienced firms for the supply and delivery of ten (10) electric motor vehicles for its operational use.

2. Scope of Requirement

The intended procurement will cover, but not be limited to, the following:

- (a) Supply and delivery of **ten (10) fully electric motor vehicles** suitable for utility operational use;
- (b) Associated accessories and standard features;
- (c) Warranty and after-sales support;
- (d) Availability of local or regional servicing and spare parts;
- (e) Provision of technical documentation and manuals; and
- (f) Optional supply or advisory support on charging infrastructure (where applicable).

The detailed technical specifications and procurement conditions will be provided to shortlisted bidders at the tender stage.

3. Qualification Criteria

Interested firms must demonstrate the following minimum requirements:

- (a) Valid certificate of incorporation or registration from the Patents and Companies Registration Agency (PACRA);
- (b) Valid Tax Clearance Certificate issued by the Zambia Revenue Authority (ZRA);
- (c) Valid Certificate of Compliance from the National Pension Scheme Authority (NAPSA);
- (d) A signed declaration confirming no ongoing bankruptcy, insolvency or disqualifying legal litigation;
- (e) Proof of successfully executing at least two (2) contracts of similar nature, scale and complexity within the last five (5) years, acting as either OEM, authorised dealer or recognized agent;
- (f) Capacity to provide warranty, servicing and maintenance support;
- (g) A formal letter from a reputable commercial bank, confirming access to credit lines or a liquid credit facility specifically for this assignment; and
- (h) Valid manufacturer's authorization to supply the electric vehicles.

4. Shortlisting

Submission of an Expressions of Interest does **not** constitute an award or invitation to tender. Only **shortlisted firms** will be invited to participate in the subsequent tender process.

5. Submission Details

Interested eligible bidders may obtain further information from the undersigned, during office hours, 08:00 to 12:30 hours and from 14:00 to 16:30 hours, local time, using contact information as follows: cchiyombwe@zesco.co.zm and ZHamalambo@zesco.co.zm.

The Expressions of Interest should be deposited in the tender box located on the Ground Floor, Main Entrance, Procurement Offices situated at Regional Control Centre (RCC) Building adjacent to ZESCO Filling Station within the ZESCO Limited Head Office premises, PO Box 33304, Lusaka, Zambia, clearly marked "**EXPRESSIONS OF INTEREST FOR THE SUPPLY AND DELIVERY OF ELECTRIC MOTOR VEHICLES – ZESCO/EOI/057/2026**", in sealed envelopes and addressed to the Managing Director, ZESCO Limited, Stand Number 6949, Great East Road, Lusaka, Zambia, not later than **Friday, 26 June, 2026 at 10:30 hours**, local time. **LATE BIDS WILL NOT BE ACCEPTED.**

The closing date for the receipt of the Expressions of Interest is **Friday, 26 June 2026, at 10:30 hours**, local time. The Expressions of Interest shall be opened immediately thereafter in the Procurement Division boardroom in the presence of applicants or their representatives who choose to attend.

ZANDI HAMALAMBO
HEAD PROCUREMENT
FOR/MANAGING DIRECTOR
ZESCO LIMITED

